# Health Economics and Financing

#### Lecture 3 recap (resources & costs)

Identification (checklist 4)

- Indirect costs
- Measurement (checklist 5)
  - Fixed, variable and total cost
  - Average, marginal and incremental cost (checklist 8)
  - Discounting (checklist 7)
- Valuation (checklist 6)
  - Cost versus price
  - Inflation
  - Sources of unit cost data

# 'Drummond' checklist

- 1. Was a well-defined question posed in answerable form?
- 2. Was a comprehensive description of alternatives given?
- 3. Was there evidence that effectiveness had been established?
- 4. Were all the important and relevant costs and consequences for each alternative identified?
- 5. Were costs and consequences measured accurately/appropriately?
- 6. Were costs and consequences valued credibly?
- 7. Were costs and consequences adjusted for differential timing?
- 8. Was an incremental analysis performed?
- 9. Was allowance made for uncertainty?
- 10. Did presentation/discussion of results include all issues of concern?

# **Types of economic evaluation**

Type of Analysis	( Costs )	Consequences	Result	
Cost Minimisation	Money	Identical in all respects.	Least cost alternative.	
Cost Effectiveness	Money	Different magnitude of a common <b>measure</b> eg., LY's gained, blood pressure reduction.	Cost per unit of consequence eg. cost per LY gained.	
Cost Utility	Money	Single or multiple effects not necessarily common. <b>Valued</b> as "utility" eg. QALY	Cost per unit of consequence eg. cost per QALY.	
Cost Benefit	Money	As for CUA but <b>valued</b> in money.	Net £ cost: benefit ratio.	

# Lecture 4: Pharmaco-economic evaluation – benefits and outcomes

#### Identification

- Mortality, Quality of life etc.
- Cost versus benefit
- Productivity changes
- Measurement
  - In natural physical units (eg. number of lives saved)
  - Intermediate versus final outcomes
- Valuation *if appropriate*
  - Utility (for CUA)
  - Money (for CBA)

### 1. Identification

- Which outcome measure is employed depends on the objective of the evaluation
  - Comparing within treatment area/disease
  - Compare across health service (system)
  - Societal evaluation health care set against other alternative uses for the resources
  - This then determines the type of evaluation
  - Cost-effectiveness analysis (CEA)
  - Cost-utility analysis (CUA)
  - Cost-benefit analysis (CBA)

#### **Costs versus benefits**

- C/E ratio = net cost/net benefits
- *Net* cost = positive cost and negative cost
   Negative cost = cost saving (eg reduced LoS)
- *Net* benefit = positive benefit and negative benefit
   Negative benefit = reduced health (eg side-effect)
- Rule of thumb anything related to resources on cost side, anything related to 'health' on benefits

# Should changes in productivity be included?

- Depends upon viewpoint (govt., societal, NHS)
- Main issues are level of 'true' loss/gain and comparability
  - Measurement of value (gross wage, friction cost)
  - Double-counting, especially with CUA/CBA
  - Comparability with 'health' focus (viewpoint again)
  - Comparability with other studies
- Solution?
  - Provide a good reason why they should be included
  - Report separately from other results
  - Differentiate measurement and valuation

#### 2. Measurement

Measure *effectiveness* not *efficacy* 

- Efficacy = measure of effect under ideal conditions (*can* it work?)
- Effectiveness = effect under 'real life' conditions (*does* it work?)
- *Efficacy does not imply effectiveness*
- Measure (count) in natural physical units
  - Number of lives/life years
  - Change in blood pressure
  - Change in cholesterol levels
- Measure *final* not *intermediate* outcomes
  - Intermediate outcomes reflect change in clinical indicators
  - Final outcomes reflect change in health status

#### **Examples of Intermediate Vs Final Outcomes**

Condition being treated	Final outcome indicator	Surrogate	Outcome	Indicators
Coronary thrombosis (thrombolysis	Quality-adjusted survival	Number surviving	Number with specified level of left ventricular function	Number achieving coronary re-perfusion
Stable angina (various interventions)	Quality-adjusted survival	Number with acceptable quality of life	Number who can walk a specified distance	Number with adequate relief of pain
Asthma (various drugs)	Quality-adjusted survival	Number surviving	Number with adequate control of bronchial hyperreactivity	Number achieving a target level of airways functions
Depression (various drugs)	Quality-adjusted survival	Number avoiding suicide	Quality of life (may be improved by drugs)	Number achieving a target Hamilton or Montgomery- Asberg Depression Rating Scale
Hypertension (various drugs)	Quality-adjusted survival	Number avoiding a stroke	Quality of life (may be worsened by drugs)	Number achieving a target blood pressure

# Sources of effectiveness data

- Clinical trials, esp RCTs, considered strongest evidence as minimal bias and few confounding factors (takes account of 'unknown unknowns') but
  - often establishes efficacy
  - selective subjects, time horizon etc
- Epidemiological studies, cohort studies, real life setting so establish effectiveness, but
  - potential for bias and numerous confounding factors
  - causal links can be weak and disputed
- Synthesis methods, meta analysis/systematic review, allows for singular insufficient data to be combined, but
  - 'heterogeneity' in observations (apples and pears?)
  - potential biases in searching and reviewing

### **Example of cost-effectiveness** analysis (CEA)

 Alternative dosage of lovastatin in secondary prevention of heart disease (Goldman *et al* 1991, JAMA 265: 1145-51)

Ages 65-74			
Daily dose	Cost (\$bn)	Life years	Cost/Life
			year
20 mg.	3.615	348,272	10,400
40 mg.	7.051	477,204	14,800

# Limitations of measurement (i.e. just CEA)

- Ambiguity in assessing overall improvement or decrement in health (addressed by CUA/CBA)
- A THE WIZARD OF ID

#### by Brant Parker and Johnny Hart



 Cannot address the issue of allocative efficiency (addressed only by CBA)

# 3. Valuation

- Value is determined by benefits sacrificed elsewhere (see opportunity cost again)
- Valuation requires a trade-off between benefits - measurement does not
- Valuation either in terms of
  - Utility (eg QALY)
  - Money (eg WTP)

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## Example of 'added value' of CUA

#### Laser assisted versus standard angioplasty (Sculpher et al, 1996)

	Expected cost	Expected life years	Expected QALYs	Cost per life year gained	Cost per QALY gained
Conventional angioplasty	£3,669	6.7836	5.7846		
Laser-assisted angioplasty	£3,929	6.7908	5.8701	£36,111 🤇	£3,041

### Quality-adjusted life years (QALYs)

- Adjust quantity of life years saved to reflect a valuation of the quality of life
  - If healthy QALY = 1
  - If unhealthy QALY < 1
  - QALY can be <0

### **QALY procedure**

Identify possible health states - cover all important/relevant dimensions of QoL
Derive utility 'weights' for each state
Multiply life years (spent in each state) by 'weight' for that state.

# **Calculating QALYs example**

#### • Weights:

- Good health = 1
- moderate health = 0.8
- poor health = 0.5
- LYs:
  - Year 1 + year 2 + year 3 = 3LYs (1+1+1)
- QALYs:
  - Year 1(x0.5), year 2(x0.8), year 3(x1) = 2.3 QALYs (0.5+0.8+1)
- Intervention may increase recovery such that
  - year 1(x0.8), year 2(x1), year 3(x1) = 2.8 QALYs (0.8+1+1)
- No difference in LYs but gain in QALYs

# Utility 'weight'

#### Utility = satisfaction/value/preference

Utility weights are necessarily subjective

• Represent individual's preferences for, or value of, one or more health states.

#### Must

- Have interval properties
- Be "anchored" at death (0) and good health (1) [can be negative]

# Techniques to 'weight' utility

#### **Question framing**

		Certainty (values)	Uncertainty (utilities)
Response method	Scaling	Rating scale Category scale Visual analogue scale Ratio scale	
	Choice	Time trade-off Paired comparison Equivalence Person trade-off	Standard gamble

# **Choice of technique**

- Generally values/utilities elicited differ between the techniques, such that SG>TTO>RS
- In general this is also preference order, but choice often contingent on time
- Different generic scales use different scoring techniques (eg EQ-5D=TTO – see later)

#### Sources of 'utility' weights 1: Evaluation specific

- Develop evaluation specific description of relevant health state and then derive weight directly by survey using one of the previous techniques
- Advantages
  - Sensitive
  - account for wider QoL (process, duration, prognosis)
- Disadvantages
  - resource intensive
  - lack of comparability

### Sources of 'utility' weights 2: 'Generic'/'multi-attribute' instrument

- Predetermined weights (using one of techniques above) for specified combination of dimensions of health yielding a finite number of health state values
- Advantages
  - Supply weights "off the shelf"
  - Comparable across studies
- Disadvantages
  - insensitive to small changes
  - dimensions may not be sufficiently comprehensive
  - weights may not be transferable across groups

#### Generic instrument example: EQ-5D

Mobility I have no problems in walking about I have some problems in walking about a I am confined to bed Self-Care I have no problems with self-care I have some problems washing or dressing myself 0 0 I am unable to wash or dress myself Usual Activities (e.g. work, study, housework, family or leisure activities) a I have no problems with performing my usual activities a I have some problems with performing my usual activities I am unable to perform my usual activities Pain/Discomfort I have no pain or discomfort I have moderate pain or discomfort I have extreme pain or discomfort Anxiety/Depression I am not anxious or depressed I am moderately anxious or depressed 0 I am extremely anxious or depressed

2

best describe your own health state today

By placing a tick in one box in each group below, please indicate which statements

5 dimensions, 3 levels = 245 health states ( $3^5$ )

Example values: Health state 11111 = 1.00Health state 12111 = 0.82Health state 11223 = 0.26



# **Monetary Valuation / CBA**

#### CUA still does not address:

- Allocative efficiency: is health gain 'worth' more than benefits those resources could yield elsewhere (health or non-health)?
- Valuation of **non-health** benefits eg process, information, convenience
- Valuation of **non-use** benefits ie externalities, option value

# **Methods of Monetary Valuation**

- Assess individual 'willingness-to-pay' for (the benefits of) a good through either:
- Observed wealth-risk trade-off (revealed preference)
  - Advantage 'real' preferences/values
  - Disadvantage difficult control for confounders
- Direct survey (stated preference)
  - Advantage direct valuation of good
  - Disadvantage hypothetical/survey problems
- Vast majority of CBA use direct survey

### **Process of calculating monetary value of benefits using survey WTP**

- Provide 'scenario' describing benefits and all aspects of 'market' (eg payment vehicle)
- Ask for respondents valuation using specific technique:
  - open-ended question maximum WTP
  - payment card chose from range of values
  - closed-ended/binary question
- Calculate mean/median WTP for sample (cf 'price' in competitive market)

# Simplified WTP question for VPF

- Suppose the risk of a car driver being killed in a car accident is 20 in 100,000. You could choose to have a safety feature fitted which would halve the risk of the driver being killed, down to 10 in 100,000.
   What is the most you would be willing to
  - pay to have this safety feature fitted to your car?

### **Simplified WTP calculation**

- Reduction in risk (dR) = 10 in 100,000
- Mean WTP (dV) = £100
- Implied value of prevented fatality (dV/dR) = £1m (£100/0.0001=£1,000,000)

 Issues of context – VPF differs for road accident, rail accident, health care etc

# WTP and ATP (ability to pay)

WTP is (partly) determined by income

- generally regarded as important factor
- equal income not a goal in western society
- Can and should it be 'solved'
  - WTP as a % of income
  - requires specification of alternative SWF ie what alternative distribution of income?

# Summary

- Any evaluation must distinguish between identification, measurement and valuation of benefits/outcomes
- Identification
  - Only non-resource use (cost-savings on cost side of equation)
  - Treat productivity savings carefully
- Measurement
  - Final not intermediate outcomes
  - All that is needed for CEA
- Valuation
  - For CUA expressed as QALYs
  - For CBA expressed as WTP
- Move from CEA→CUA→CBA increases the complexity and difficulty of evaluation so needs justifying