

Chapter 6

Annual Worth Analysis

Chapter 5 – Annual Worth Analysis

PURPOSE

**Compare alternatives
using an annual
worth basis**

TOPICS

- **AW calculations**
- **Alternative evaluation using AW**
- **AW of permanent investments**
- **Spreadsheet usage**

Sec 5.1 – AW Advantage

- ❖ AW is also called
 - AE – annual equivalent
 - EAC – equivalent annual cost
 - EUAC (or EUAW) – equivalent uniform annual cost (or worth)

❖ **Compare alternatives over only one life cycle – no LCM to meet equal service assumption**

- ❖ Same AW amount assumed for future cycles, and estimates change with inflation rate
- ❖ If this assumption not correct; use a study period and specific estimates for cash flows

Sec 5.1 – AW and Multiple Life Cycles

AW of cycle 1 with $i = 22\%$

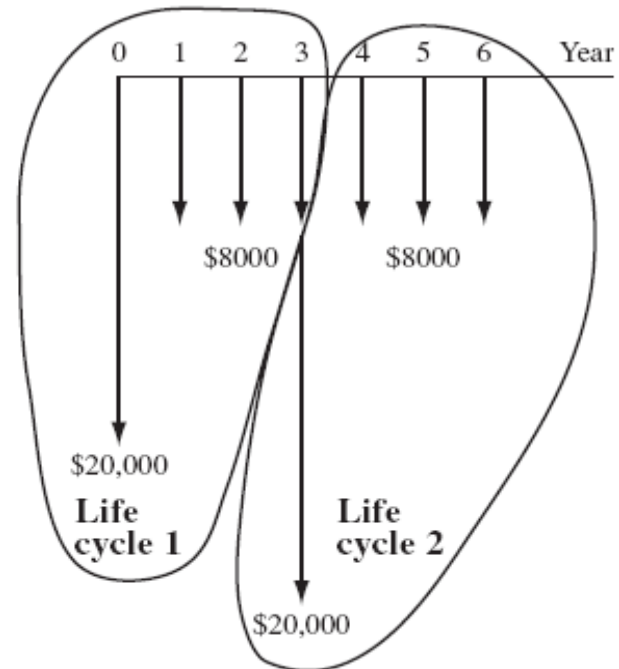
$$\begin{aligned} AW &= -20,000(A/P, 22\%, 3) - 8000 \\ &= \text{\$-17,793 per year} \end{aligned}$$

AW over 2 cycles

$$\begin{aligned} AW &= -20,000(A/P, 22\%, 3) \\ &\quad - 20,000(A/P, 22\%, 6) - 8000 \\ &= \text{\$-17,793 per year} \end{aligned}$$

Demonstrates that AW will be the same for any number of cycles

Estimated costs over two life cycles



Sec 5.1 – Calculating Project AW

- ✓ Use project PW or FW to determine AW with $n = \text{LCM}$ for equal service or length of study period

$$AW = PW(A/P, i\%, n) = FW(A/F, i\%, n)$$

- ✓ AW is the sum of 2 separate components:
 - Capital recovery (CR)
 - Equivalent annual A of operating costs (A of AOC)

$$AW = CR + A \text{ of AOC}$$

Sec 5.1 – Capital Recovery (CR)

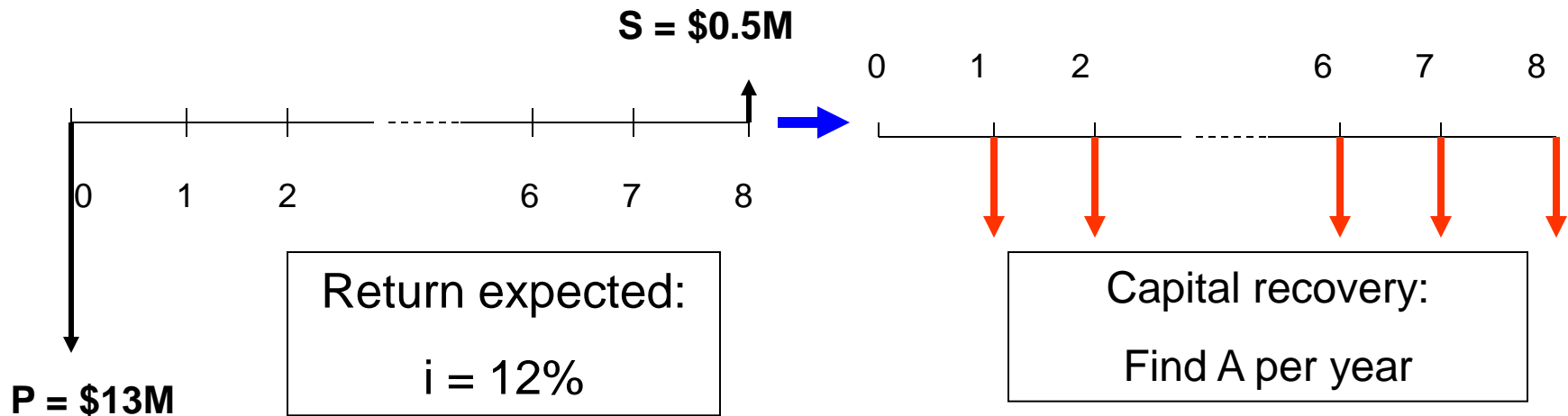
What does CR mean?

CR is the **annual equivalent cost A** incurred by initially spending an amount P on an asset (project) and using it for n years **plus** the return on the investment P at $i\%$ per year

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Example: Project costs $P = \$-13$ million
 Estimated salvage $S = \$0.5$ million
 Estimated life = 8 years
 Expected return $i = 12\%$ per year

Sec 5.1 – Capital Recovery



Capital recovery is the equivalent annual amount A to recover $\$13M$ at 12% per year if the salvage is $\$0.5M$ after 8 years

$$\begin{aligned} CR &= -13M(A/P, 12\%, 8) + 0.5M(A/F, 12\%, 8) \\ &= \$-2,576M \text{ per year} \end{aligned}$$

Conclusion: Project must develop revenue of at least $\$2.576M$ per year to recover P and make 12% on the investment

Sec 5.1 – Capital Recovery Formula



General formula for CR

$$CR = -P(A/P, i, n) + S(A/F, i, n)$$



Alternative formula to calculate CR

$$CR = -(P-S)(A/P, i, n) + Si$$



For previous estimates, using alternate

$$\begin{aligned} CR &= -(13 - 0.5)(A/P, 12\%, 8) + 0.5(0.12) \\ &= \$-2,576\text{M per year} \end{aligned}$$

Sec 5.1 – Calculating AW

AW: sum of CR plus A value of annual costs

$$AW = CR + A \text{ of AOC}$$

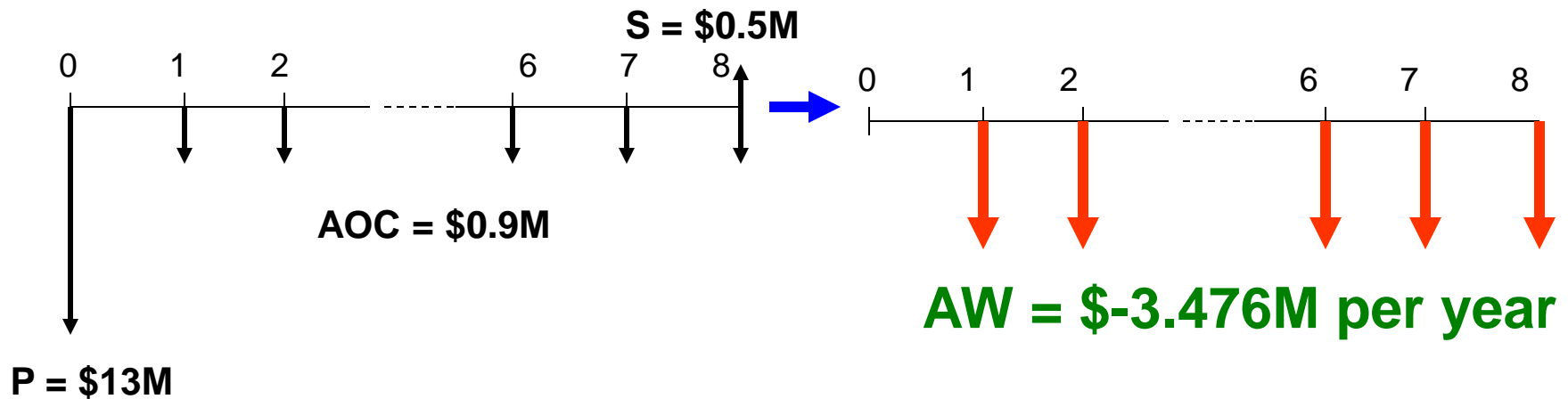
- If AOC estimate is same each year, add A to CR
- If AOC varies, find A value first, then add to CR

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Example: For previous project, estimate AOC at \$0.9M each year.

$$AW = -2.576M - 0.9M = \$-3.476M \text{ per year}$$

Conclusion: Project must develop revenue of at least \$3.476M per year to recover P, A and return 12% per year

Sec 5.1 – Example Cash Flows for AW



This is the AW for all future life cycles of 8 years each, provided costs estimates change at the inflation or deflation rate

Sec 5.2 – AW-based Evaluation

Single project analysis

- Calculate AW at stated MARR
- **Acceptance criterion:**
If $AW \geq 0$, project is economically justified

Multiple alternatives

- Calculate AW of each alternative at MARR over respective life or study period
- **Selection criterion:**
Select alternative with most favorable AW value, that is,
**numerically largest
AW value**

Sec 5.2 – AW Evaluation – Example 1

Equipment	X	Y
First cost, \$	40,000	75,000
AOC, \$ per year	25,000	15,000
Life, years	4	6
Salvage value, \$	10,000	7,000

To select the more economic alternative at $i = 12\%$, compare AW_X over 4 years with AW_Y over 6 years

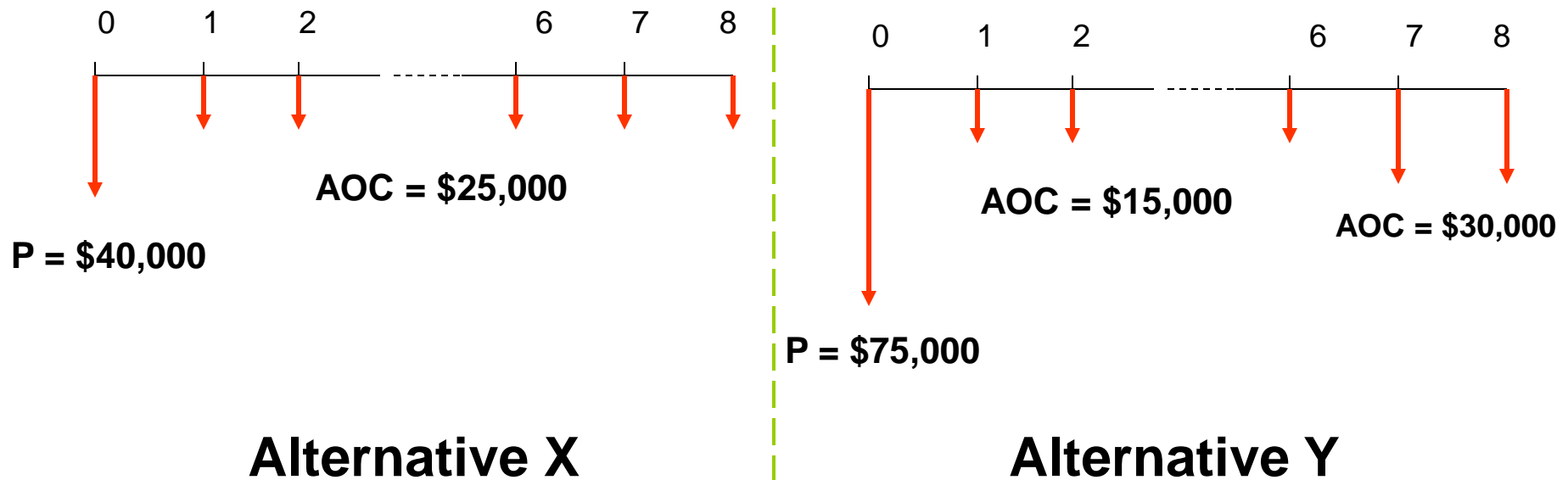
$$\begin{aligned} AW_X &= -40,000(A/P, 12\%, 4) + 10,000(A/F, 12\%, 4) - 25,000 \\ &= \$-36,077 \end{aligned}$$

$$\begin{aligned} AW_Y &= -75,000(A/P, 12\%, 6) + 7,000(A/F, 12\%, 6) - 15,000 \\ &= \$-32,380 \end{aligned}$$

Select Y

Sec 5.2 – AW Evaluation – Example 2

In the previous example, assume the selected equipment will be retained for a total of 8 years. Additionally, assume after 8 years $S = 0$ for X and Y; and AOC_X continues at \$25,000, but AOC_Y doubles starting in year 7



Sec 5.2 – AW Evaluation – Example 2

Study period is $n = 8$ years

$$\begin{aligned} AW_X &= -40,000(A/P, 12\%, 8) - 25,000 \\ &= \$-33,052 \end{aligned}$$

$$\begin{aligned} AW_Y &= -75,000(A/P, 12\%, 8) - 15,000 \\ &\quad - 15,000(F/A, 12\%, 2)(A/F, 12\%, 8) \\ &= \$-32,683 \end{aligned}$$

Still select Y as the cheaper choice;

however the advantage of Y over X is now only 1/10 of the previous AW values

Sec 5.3 – AW of Permanent Investment

- AW of alternative that will last ‘forever’
- This is the annual worth equivalent of capitalized cost (CC)
- Solve for AW in relation $PW = AW(1/i)$ from chapter 4

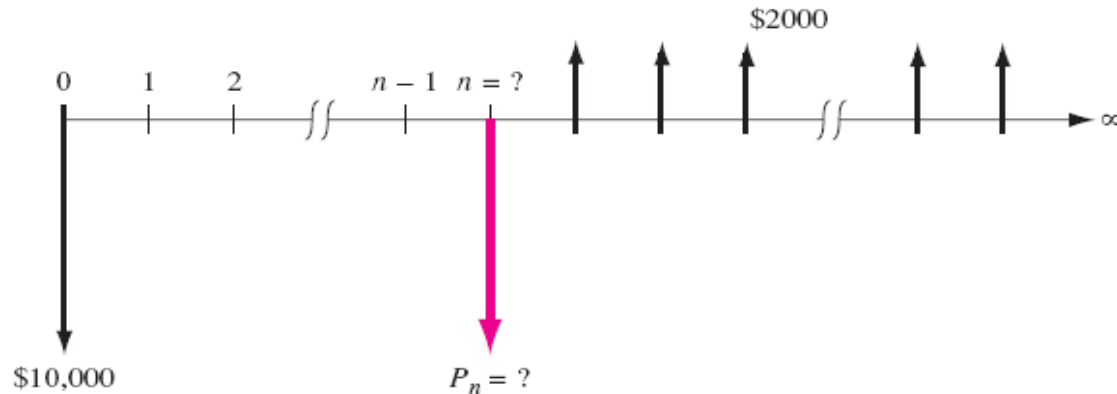
$$AW = PW(i) = CC(i)$$

Procedure: Regular interval cash flows – find AW over one cycle

Non-regular intervals – find P, then calculate $AW = P(i)$ for long-term AW value

Sec 5.3 – AW of Permanent Investment

Example: How long must \$10,000 remain invested at 5% per year so that \$2000 per year can be withdrawn forever?



P = A/i determines total in year n to generate \$2000 forever

$$P = 2000/0.05 = \$40,000$$

F/P factor determines n if money grows at 5%, with no withdrawals

$$40,000 = 10,000(F/P, 5\%, n)$$

$$n = 28.4 \text{ years}$$

Sec 5.3 – AW of Permanent Investment

Example 5.6 demonstrates comparison of short-lived and long-lived (forever) alternatives at $i = 5\%$

For each proposal, determine CR and AW values

Prop	P and S	AOC	Life	CR and AW
A	P = \$650,000 S = \$17,000	A = \$170,000	10	CR over 10; add AOC
B	P = \$4 million	A = \$5,000 ----- \$30,000 every 5 years	'forever'	CR over ∞ ; add AOC; add periodic repair over 5 years
C	P = \$6 million	A = \$3,000	50	CR over 50; add AOC

Sec 5.3 – Example 5.6 (cont)

$$AW_A = - 650,000(A/P, 5\%, 10) + 17,000(A/F, 5\%, 10) - 170,000$$
$$= \$-252,824$$

$$AW_B = - 4,000,000(0.05) - 5,000 - 30,000(A/F, 5\%, 5)$$
$$= \$-210,429$$

$$AW_C = - 6,000,000(A/P, 5\%, 50) - 3,000$$
$$= \$-331,680$$

Select proposal B

Sec 5.4 – Spreadsheet Evaluation Using AW Analysis

Use PMT function with n = life of alternative or study period

$$= \text{PMT}(i\%, n, P, -S) - A$$

- This provides sum of CR and A of AOC, if AOC is uniform
- Note signs on P , S and A to obtain correct sign on result
- n values are one life cycle for each alternative, since LCM is not necessary for AW-based evaluation

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- If AOC is not uniform, enter annual estimates, find their P value, then use PMT. Or, use embedded NPV function

$$= \text{PMT}(i\%, n, P + \text{NPV}(i\%, \text{year_1_cell}, \text{year_n_cell}))$$

Sec 5.4 – Spreadsheet Evaluation Using AW

Spreadsheet-based AW analysis in Example 5.6 –
3 alternatives with different lives

	A	B	C	D	E	F	G	H	I	J	K
1											
2	Recap of Estimates				Calculation of AW values						
3	Proposal	A	B	C	Proposal	A	B	C			
4	First cost, \$	650,000	4,000,000	6,000,000	Capital recovery, CR	-82,826	-200,000	-328,660	= -4000000*(0.05)		
5	Life, years	10	permanent	50					= PMT(5%,50,6000000)		
6	Annual costs, \$/year	170,000	5000	3000	Annual costs, A	-170,000	-5,000	-3,000			
7	Periodic cost, \$		30,000 every 5 years				-5,429				
8	Salvage, \$	17,000			AW value, CR + A	-252,826	-210,429	-331,660			
9											
10											
11											
12											

$$AW_A; n = 10: PMT(5\%, 10, 650000, -17000) - 170,000 = \$-252,826$$

$$AW_B; n = \infty: -4,000,000 * 0.05 - 5,000 + PMT(5\%, 5, 30000) = \$-210,429$$

$$AW_C; n = 50: PMT(5\%, 50, 6000000) - 3,000 = \$-331,660$$

Sec 5.4 – AW Spreadsheet Evaluation – Sign Usage

- On the spreadsheet, note the careful use of minus signs to ensure a correct PMT function response.
- First costs and expenses have positive signs in PMT statement
 - Alternatives A and C: **= PMT(i%,n,P,-S)**
 - Alternative B periodic expense: **= PMT(i%,n,,30000)**
- PMT function is preceded by + sign